

2023

SAGE





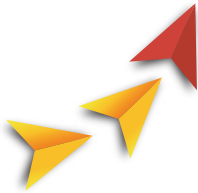
WHO WE ARE

Our Vision
Our Story
Our Philosophy
Track Record



WHAT WE DO

Fuel Trading
Fuelling Power Plants
Bunkering



THE SAGE ADVANTAGE

Innovation
Total Solution Package
Live Customer Engagement
Talented People



PROJECTS

Our Forte
Power Trading
Petrochemicals Trading



PARTNERS

Finance Partners
Trading Partners
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Partnership Opportunities



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WHO WE ARE



One of the Leading
Trading Companies in Africa

Our Vision is to be a key mover of petroleum, power and petrochemical products from centers of production to consumption centers.

Our Story

Founded in 2009 and a subsidiary of Arch Holdings Limited. Head-quartered in Dubai, Sage has its key operations in West Africa and is actively exploring the East African market as well.

Our West Africa operations are run from Ghana where Sage has built a strong reputation as one of Ghana's leading independent energy trading companies based on its active role in the industry.

Sage has a great team of young, dynamic and entrepreneurial employees and is focused on growth by; expanding both the products and countries in which we trade as well as developing Greenfield opportunities.

Our Philosophy

Leadership, Partnerships and Value Creation

Track Record

Sage continues to be a Star Achiever in the trading industry

The quality of our operations has been duly recognized and confirmed with various awards over the years.

International Awards won include;

- European Society for Quality Research (ESQR)'s: Quality Achievements Award 2012
- International Star for Quality Awards: Gold Award 2012
- International Star for Quality Awards: Platinum Award 2011



WHAT WE DO



Quantum
TK-201

**Trading is at the
heart of everything we do**



Trading

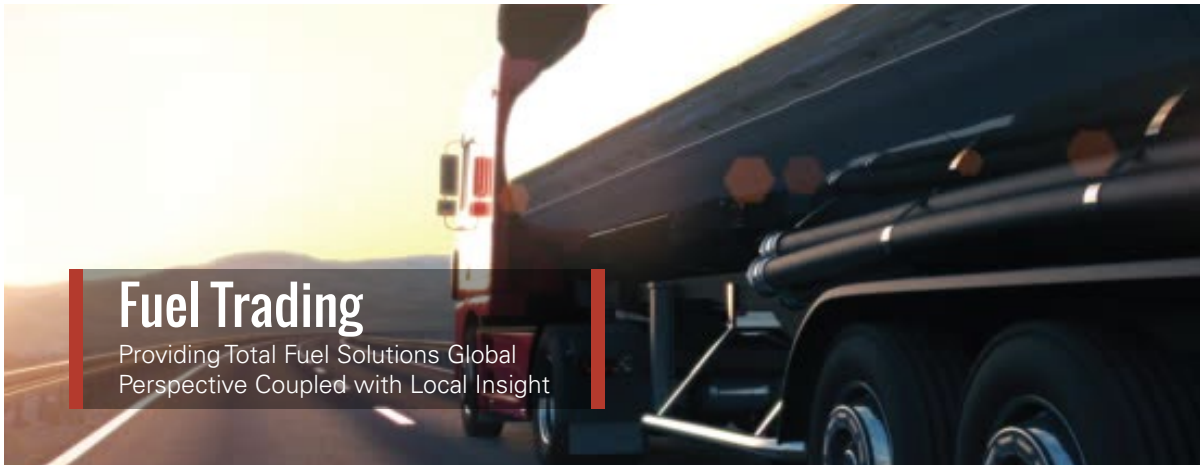
Sage is committed to bridging the producer and consumer markets. We move commodities from where they abound to where they are needed.

Our teams of highly trained and experienced professionals are supported by key relationships and partnerships developed within the global traded energy and commodities markets to consistently deliver value to our clients.

From our Dubai base, the products we trade in are sourced from Refineries and Processing plants in Asia, Europe and other Global traders. Then from our regional hubs, we have agreements with an array of Power Generators and Distribution outlets to ensure that all our business areas have diverse supply streams

Our network of relationships coupled with our in-depth local knowledge means we are able to supply various specifications and quantities of products at very competitive prices to our clients based on their specific needs.

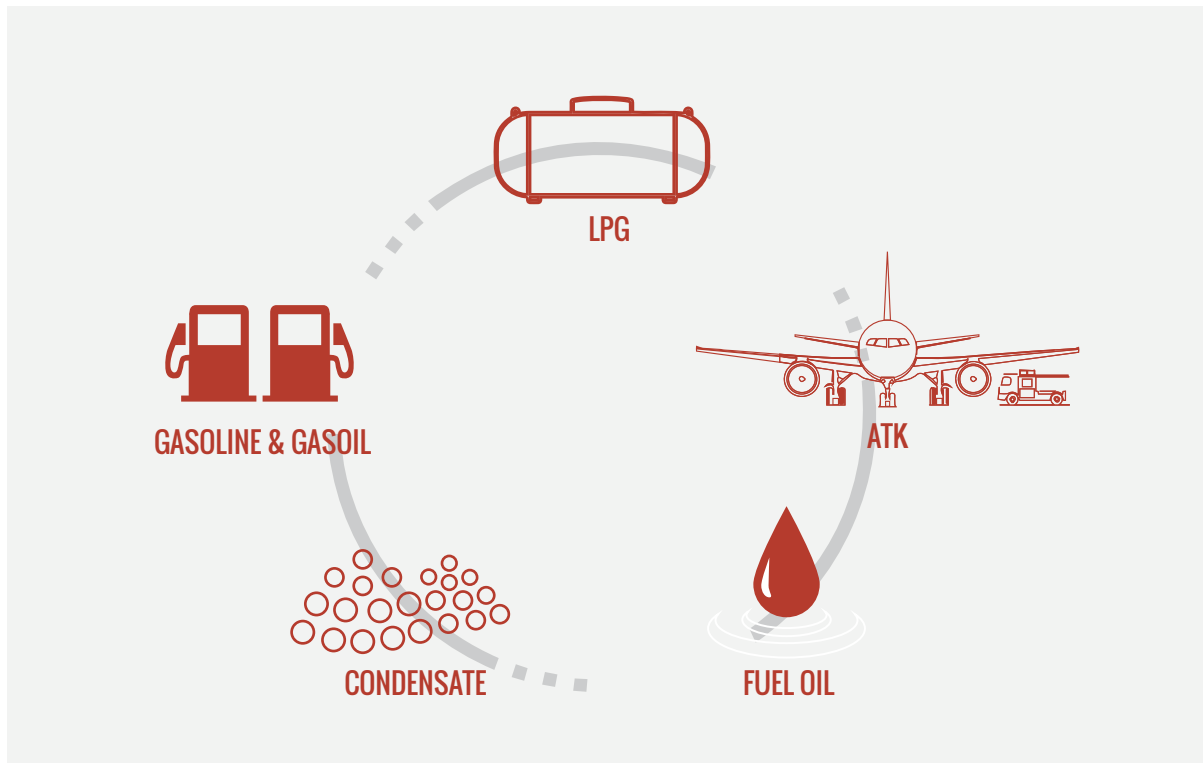
As one of the leading trading houses in Africa, we are always looking for opportunities to make life easier for our customers when it comes to energy. We are constantly exploring new commodities, new markets and building relevant relationships



Global Perspective Coupled with Local Insight

Our in-depth awareness of market developments coupled with our local presence in West Africa, puts us in an ideal position to have both a global perspective and local insight into real time market dynamics so as to provide adequate solutions for our clients.

We Trade;



Gas Oil

Gas Oil trading represents a central aspect of Sage's trading portfolio. Our long standing expertise in trading Gas Oil makes us one of the leading traders in the Ghana market. We have established a strong reputation for trade capability, product quality and competitiveness.

Through to our strategic relationships we continue to grow our storage capacities within Ghana. We currently have strategic allotments in Tema, Takoradi and Kumasi giving us the much needed flexibility to satisfy our clients and also to create efficiencies.

Gasoline

Most of the car fleet in the markets in which we operate runs on Gasoline, thereby making it one of the critical commodities we trade in.

We compete efficiently in the gasoline market by utilizing our logistics and storage relationships to deliver the right blend specifications of products to customers in the right quantities and at the right time. Whether supplying by tender or via the spot market, Sage Distribution can be relied on to be competitive. We supply all grades of Gasoline.

Condensate

Through our quality network and relationships, Sage is strategically positioned to access and trade condensates in our operational markets.

LPG

The LPG market is evolving rapidly and we are growing our market share.

Our Ghana operations is the main offtaker of LPG from the Ghana Gas facility making Sage a major and influential participant in LPG trading on the Ghanaian market.

We are extending this knowhow to other African markets.

Fuel Oil

We actively participate in the fuel oil market.

Our in-depth local knowledge of the West African market coupled with key relationships across the Globe enables us to source fuel oil efficiently and also ensures that we deliver on specification and on time in line with the requests of our customers.

Jet Fuel

With a global view of the marketplace, and the ability to ship and store; Sage is ideally set-up to support customers with comprehensive services for the supply of ATK.

Our unwavering focus on product quality and our long-term relationship perspective means we are one of the preferred partners for the supply of Jet fuel within the markets we operate.



Fuelling Power Plants

Providing Total Fuel Solutions

Fuelling Power Plant

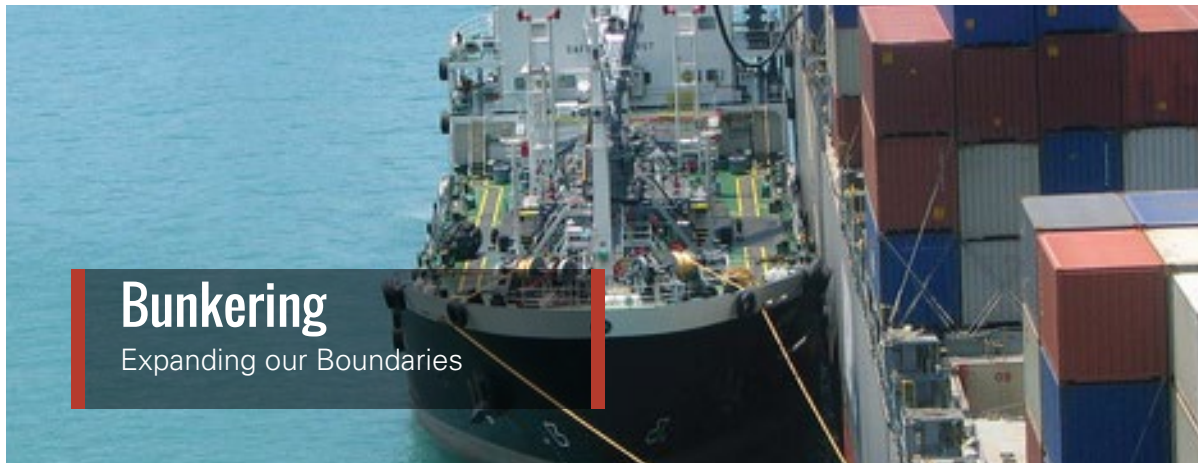
Sage has the knowledge, experience and necessary strategic relationships to provide total fuel supply solutions for power plants.

From the product supply, through delivery and storage in tanks and transfer to Power Plants, we offer solutions right across the chain. With a history of delivering quality products, we are well positioned to be a supplier of choice for Power Plants.

Where infrastructure is lacking, we work with Quantum Terminals Group, a sister company focused on building and operating such facilities to deliver the needed infrastructure.

Sage is a key Partner and Co-Sponsor together with GE and Endeavor in the Early Power Company Limited. The Early Power project, situated at Tema and nicknamed 'Bridge Power', is creating the largest LPG fueled power plant in the world.

Sage is also responsible for developing the fuel supply solution for the project. This includes the provision and management of logistics for the storage and supply of LPG to fuel the Power Plant. Sage's responsibilities is spearheaded by its West Africa Office headquartered in Ghana. Under this partnership Sage will supply up to 45,000 mt of LPG every month to keep the plant running effectively.



Bunkering

Expanding our Boundaries

Bunkering

With experienced trading teams situated in West Africa, we are best suited to cover all your bunkering needs in this market. Our global perspective coupled with our depth of local insight into real time market dynamics ensures that we provide our clients with the best bunkering solutions.

Sage is able to supply and deliver a comprehensive range of marine fuels to fishing vessels, commercial vessels, offshore vessels and oil riggers in its operating markets.

We are always ready to discuss workable solutions and help our clients plan their voyages so as to avoid stock outs.

THE SAGE ADVANTAGE

*Live
Customer
Engagement*

Innovation

*Total
Solution
Package*

*Talented
People*



**Ensuring We Deliver
Value To Our Clients**



Innovation

Breakthrough technology plays a key role in what we do. It allows us to react quicker to the dynamic market environment and capitalize on rapidly emerging opportunities.

Total Solution Package

We don't just supply products to our clients, we make it our business to understand how our clients want and utilize their products so we can provide a total trading solution to our clients.

Live Customer Engagement

Consistent Customer Engagement is the Hallmark of our Business. This way, we are able to devise flexible solutions to meet the needs of our clients exactly when they need them.

Talented People

We believe it takes the right people to make it happen.

PROJECTS - OUR FORTE

**We aggressively seek
and develop new opportunities**

Projects - Our Forte

We are a project oriented organization and as such are consistently researching and always on the lookout for new trading opportunities that exploit our core competencies.

Our skilled staffs have the expertise to make critical decisions based on the local market place, product locations, available technology and likely industry future trends. We are thus able to determine the viability and potential success or otherwise of each project.

Projects that pass our viability test are further developed to the point where they are certain to be profitable and thus attractive to investors so they can be funded.

We blend our business sense, strategy and insight to ensure each project we undertake achieves the set objective. It doesn't matter the size of the project, by deploying the right strategy, we ensure every project is completed successfully.

Understanding the facts, risks and opportunities is only half the battle; we bring our creativity and innovation to bear in making our projects successful.

OUR PARTNERS

**We Respect and Value
our Partnerships**

Current Partners

Sage consistently looks to invest in relationships with financial institutions, refineries and trading partners across the globe. We also have extensive relationships with storage facilities in the local markets in which we operate.

Finance Partners

Trading Partners

Power Generation Partners

		
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PARTNERSHIP OPPORTUNITIES

Creating shared value



**Creating shared value:
Be Part of our Growing Success Story**



Local Country Partners

We are open and constantly on the lookout for emerging opportunities and will therefore welcome leads to accessing any opportunities that we could use our skills set and experience to adequately explore.

If you have access and information on Petroleum, Power and Petrochemicals trading opportunities within West Africa we would like to hear from you



Investment & Solution Partners

Sage has extensive experience in operating wholly and partially owned businesses.

We are currently in product supply solution discussions with various companies within West Africa which will see the volume of our trading within the sub region grow substantially. As we access these opportunities, we are also on the lookout for partner investors interested in exploring opportunities in the African power and petroleum trading markets so we could, together, deliver these solutions.

From Product trading to delivering total supply solutions to Power Plants, Sage is ready and willing to engage with and partner investors in exploring these burgeoning opportunities in West Africa.

If you are an individual/company or investor with interest in the Petroleum, Power and Petrochemicals trading in West Africa contact us by calling our investor hotline on **+233 263 019 733** or alternatively reach our partner desk by sending an email to **partners@sagetradinggroup.com**



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