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A leading dynamic energy trading company
dedicated to bridging supply gaps in petroleum,
power, and petrochemical products.

We are committed to excellence, growth
and innovation.



Our Vision is to be a key mover of petroleum, power and petrochemical products from centers of production to consumption centers.

Our Story

Founded in 2009 and a subsidiary of Arch Holdings Limited. Head-quartered in Dubai, Sage has its key operations in West Africa and is actively exploring the East African market as well.

Our West Africa operations are run from Ghana where Sage has built a strong reputation as one of Ghana's leading independent energy trading companies based on its active role in the industry.

Sage has a great team of young, dynamic and entrepreneurial employees and is focused on growth by; expanding both the products and countries in which we trade as well as developing Greenfield opportunities.

Our Philosophy

Leadership, Partnerships and Value Creation

19th EDITION



GHANA
INVESTMENT
PROMOTION
CENTRE

GHANA CLUB
100
— 2022 —

NO:16

SAGE DISTRIBUTION
LIMITED



Track Record

Sage continues to be a Star Achiever in the trading industry

The quality of our operations has been duly recognized and confirmed with various awards over the years.

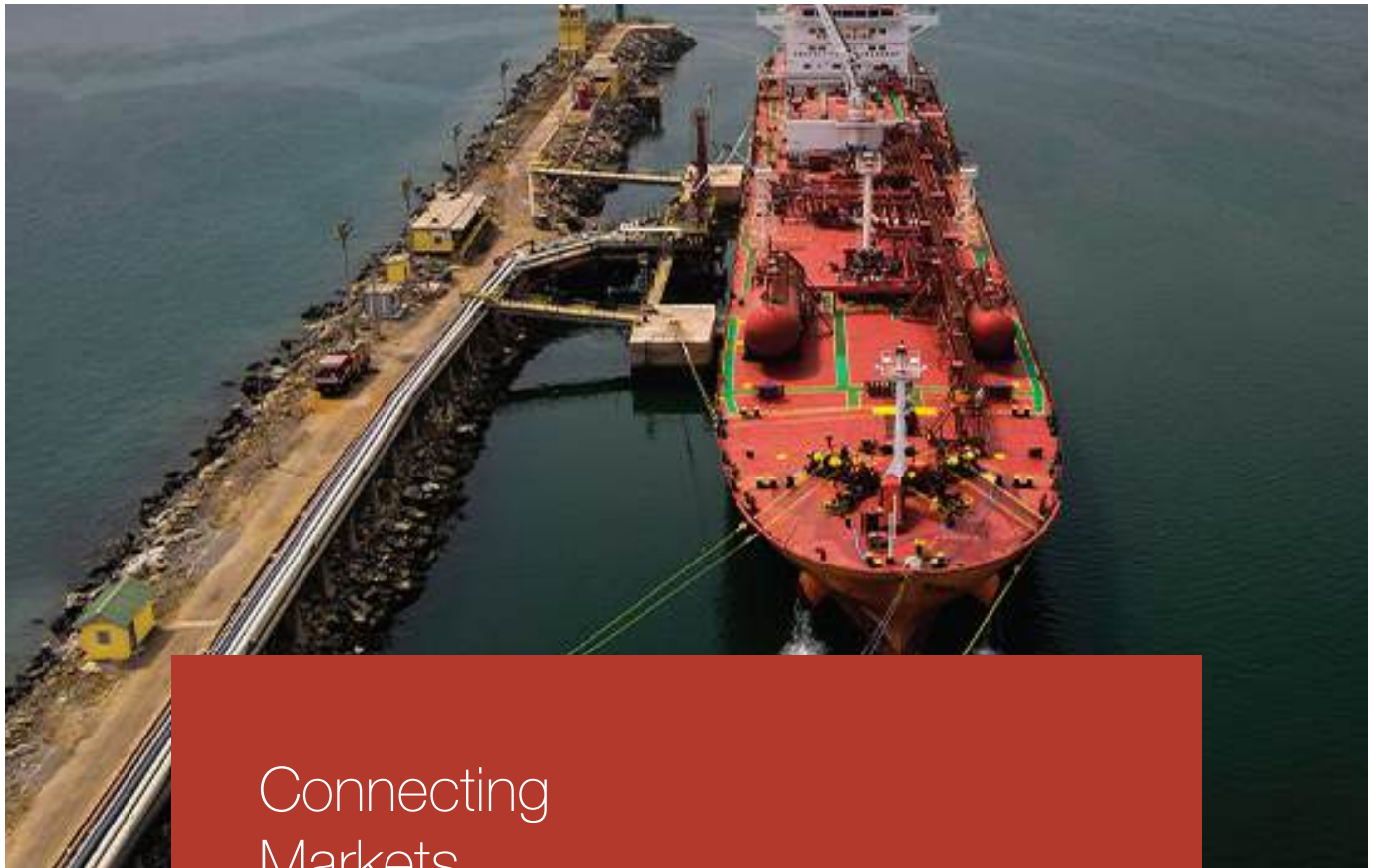
International Awards won include;

- . European Society for Quality Research (ESQR)'s: Quality Achievements Award 2012
- . International Star for Quality Awards: Gold Award 2012
- . International Star for Quality Awards: Platinum Award 2011
- . Ghana Club 100, 2022: No. 16
- . Ghana Club 100, 2023: No. 28



PETROLEUM TRADING

Trading is at the heart of
everything we do.



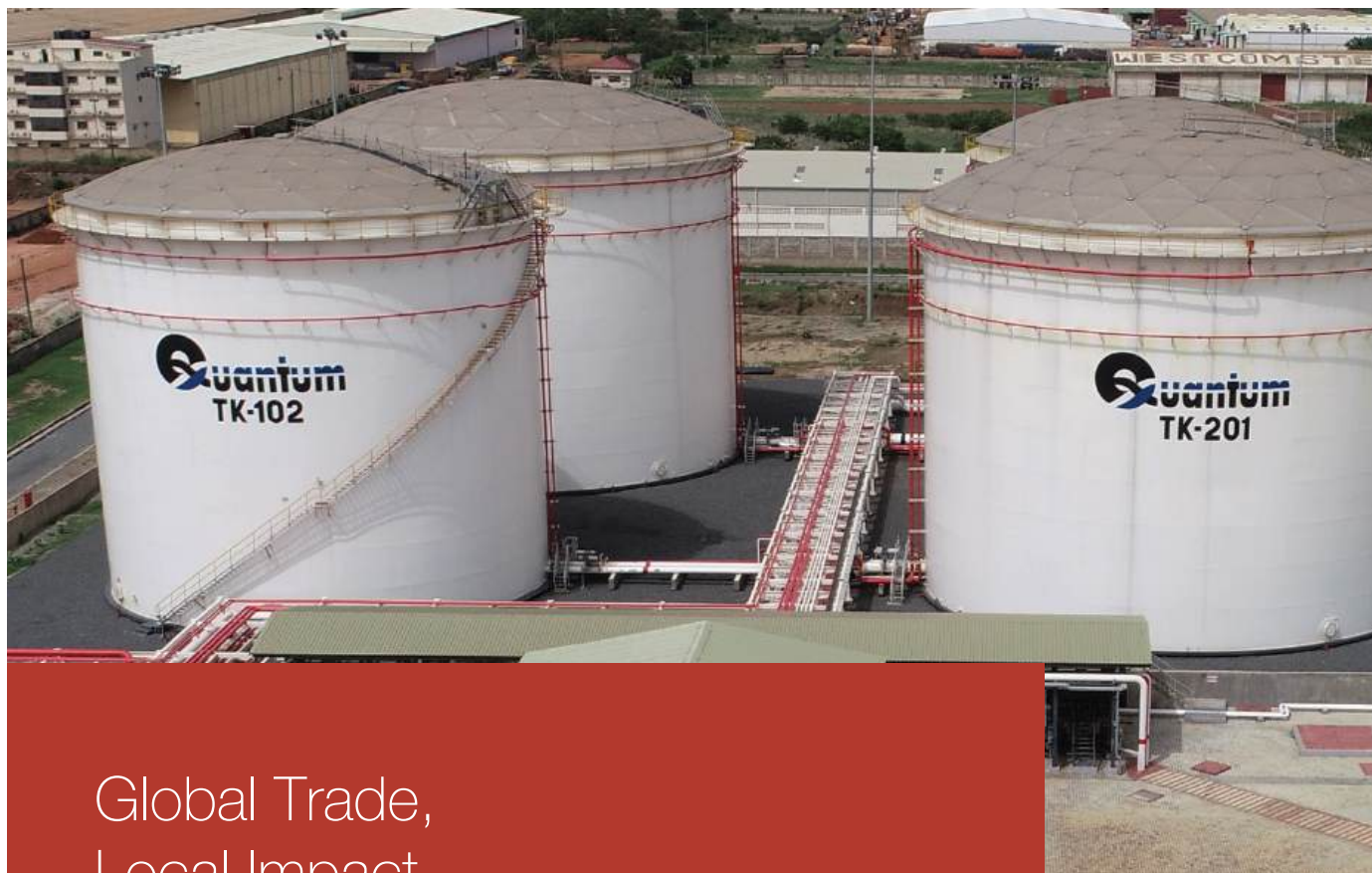
Connecting Markets

Sage is committed to bridging the producer and consumer markets. We move commodities from where they abound to where they are needed.

Our teams of highly trained and experienced professionals are supported by key relationships and partnerships developed within the global traded energy and commodities markets to consistently deliver value to our clients.

From our Dubai base, the products we trade in are sourced from Refineries and Processing plants in Asia, Europe and other Global traders. Then from our regional hubs, we have agreements with an array of Power Generators and Distribution outlets to ensure that all our business areas have diverse supply streams

Our network of relationships coupled with our in-depth local knowledge means we are able to supply various specifications and quantities of products at very competitive prices to our clients based on their specific needs.



Global Trade, Local Impact

We move commodities from where they abound to where they are needed.

Our in-depth awareness in Global market developments coupled with our local presence in West Africa, puts us in an ideal position to provide adequate solutions for our clients.

Currently one of the leading trading companies in Africa with active trading in West Africa. A key Bulk Distributor on the Ghanaian market serving a number of key Oil Marketing Companies.

A key off-taker of LPG produced by Ghana Gas Processing Plant which processes gas from the jubilee fields.

We trade:

We trade:

Gasoil
Gasoline
ATK
Fuel Oil
LPG
Condensate

Gas Oil

Gas Oil trading represents a central aspect of Sage's trading portfolio. Our long standing expertise in trading Gas Oil makes us one of the leading traders in the Ghana market. We have established a strong reputation for trade capability, product quality and competitiveness.

Through to our strategic relationships we continue to grow our storage capacities within Ghana. We currently have strategic allotments in Tema, Takoradi and Kumasi giving us the much needed flexibility to satisfy our clients and also to create efficiencies.

Gasoline

Most of the car fleet in the markets in which we operate runs on Gasoline, thereby making it one of the critical commodities we trade in.

We compete efficiently in the gasoline market by utilizing our logistics and storage relationships to deliver the right blend specifications of products to customers in the right quantities and at the right time. Whether supplying by tender or via the spot market, Sage Distribution can be relied on to be competitive. We supply all grades of Gasoline.

Condensate

Through our quality network and relationships, Sage is strategically positioned to access and trade condensates in our operational markets.

LPG

The LPG market is evolving rapidly and we are growing our market share.

Our Ghana operations is the main offtaker of LPG from the Ghana Gas facility making Sage a major and influential participant in LPG trading on the Ghanaian market.

We are extending this knowhow to other African markets.



Fuel Oil

We actively participate in the fuel oil market.

Our in-depth local knowledge of the West African market coupled with key relationships across the Globe enables us to source fuel oil efficiently and also ensures that we deliver on specification and on time in line with the requests of our customers.

Jet Fuel

With a global view of the marketplace, and the ability to ship and store; Sage is ideally set-up to support customers with comprehensive services for the supply of ATK.

Our unwavering focus on product quality and our long-term relationship perspective means we are one of the preferred partners for the supply of Jet fuel within the markets we operate.

We trade:

Gasoil
Gasoline
ATK
Fuel Oil
LPG
Condensate



FUELLING POWER PLANTS

Providing Total Fuel Solutions



Sage has the knowledge, experience and necessary strategic relationships to provide total fuel supply solutions for power plants.

From the product supply, through delivery and storage in tanks and transfer to Power Plants, we offer solutions right across the chain. With a history of delivering quality products, we are well positioned to be a supplier of choice for Power Plants.

Where infrastructure is lacking, we work with Quantum Terminals Group, a sister company focused on building and operating such facilities to deliver the needed infrastructure.

Sage is a key Partner and Co-Sponsor together with GE and Endeavor in the Early Power Company Limited. The Early Power project, situated at Tema and nicknamed 'Bridge Power', is creating the largest LPG fueled power plant in the world.

Sage is also responsible for developing the fuel supply solution for the project. This includes the provision and management of logistics for the storage and supply of LPG to fuel the Power Plant. Sage's responsibilities is spearheaded by its West Africa Office headquartered in Ghana. Under this partnership Sage will supply up to 45,000 mt of LPG every month to keep the plant running effectively.



BUNKERING

Expanding Our Boundaries



Bunkering

With experienced trading teams situated in West Africa, we are best suited to cover all your bunkering needs in this market. Our global perspective coupled with our depth of local insight into real time market dynamics ensures that we provide our clients with the best bunkering solutions.

Sage is able to supply and deliver a comprehensive range of marine fuels to fishing vessels, commercial vessels, offshore vessels and oil riggers in its operating markets.

We are always ready to discuss workable solutions and help our clients plan their voyages so as to avoid stock outs.

The Sage Advantage

Ensuring We Deliver Value To Our Clients



The Sage Advantage

Innovation

Breakthrough technology plays a key role in what we do. It allows us to react quicker to the dynamic market environment and capitalize on rapidly emerging opportunities.

In addition to the processing of cocoa beans, the Group is acquiring lands for Cocoa cultivation and will also plans to explore outgrower schemes to secure supply of cocoa beans for the plant.

Total Solution Package

We don't just supply products to our clients, we make it our business to understand how our clients want and utilize their products so we can provide a total trading solution to our clients.

Live Customer Engagement

Consistent Customer Engagement is the Hallmark of our Business. This way, we are able to devise flexible solutions to meet the needs of our clients exactly when they need them.

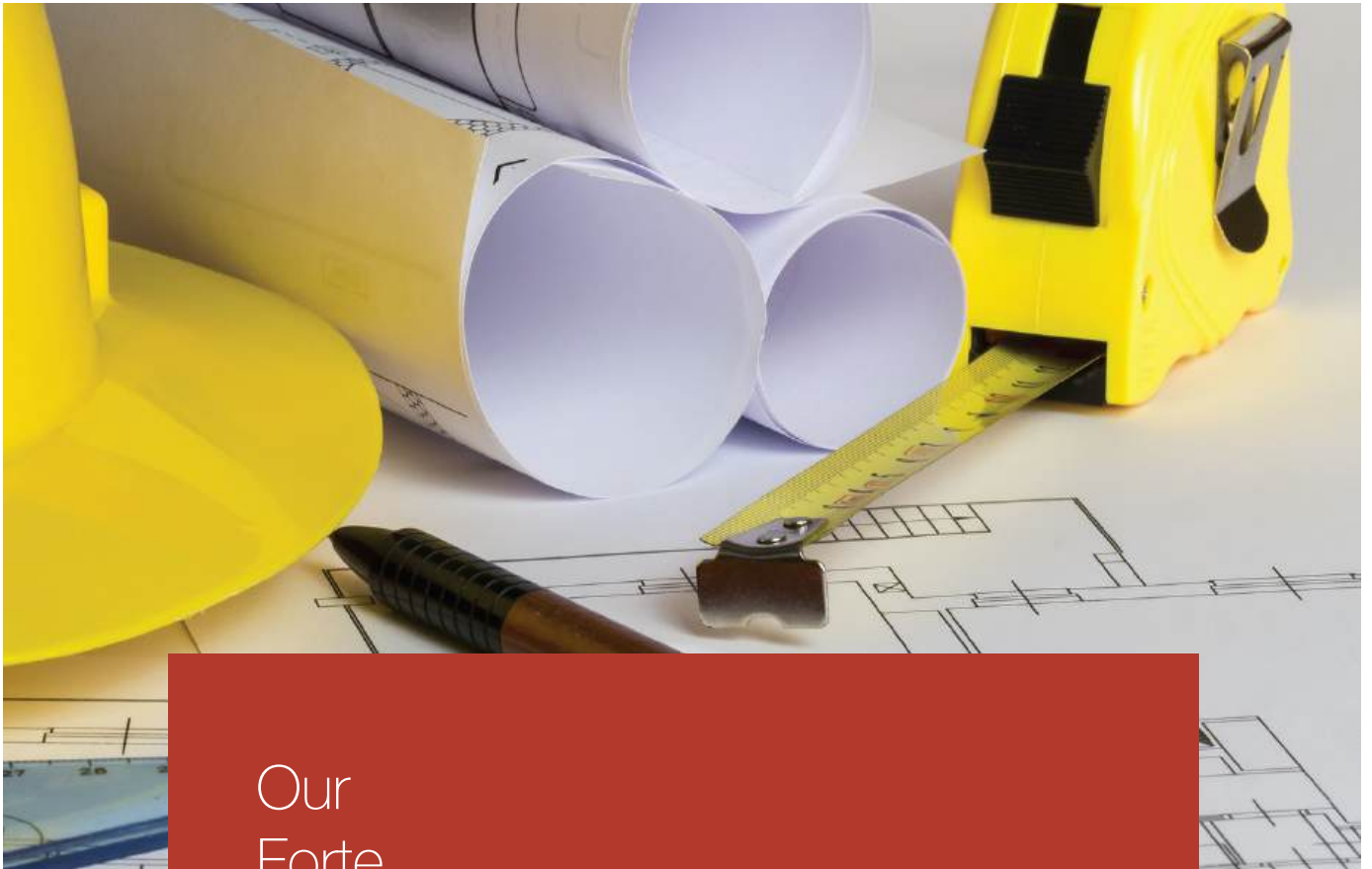
Talented People

We believe it takes the right people to make it happen.

The background image shows an industrial facility, likely a refinery or chemical plant. In the foreground, a worker wearing a grey safety vest and a yellow hard hat is partially visible, holding a yellow tool. A black and yellow striped pole stands in the middle ground. In the background, there are large, white, spherical storage tanks supported by metal frameworks. The scene is set outdoors on a paved area.

PROJECTS OUR FORTE

We aggressively seek and develop new opportunities that exploit our core competencies.



Our Forte

We aggressively seek and develop new opportunities that exploit our core competencies.

Our skilled staff have the expertise to quickly adapt the tasks at hand and make critical decisions based on the current situation, the market place, available technology and likely future trends. They are thus able to determine the viability and potential success or otherwise of each project.

Projects that pass our viability test are further developed to the point where they are bankable and thus attractive to investors so they can be funded.

We blend our business acumen, strategy and insight to ensure each project we undertake achieves the set objective irrespective of the size of the project.

Understanding the facts, risks and opportunities is only half the battle; we bring our creativity and innovation to bear in making our projects successful.



OUR PARTNERS

We respect and value
our partnerships.

Current Partners

Sage consistently looks to invest in relationships with financial institutions, refineries and trading partners across the globe. We also have extensive relationships with storage facilities in the local markets in which we operate.

Finance Partners

Trading Partners

Power Generation Partners

		
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PARTNERSHIP OPPORTUNITIES

Creating shared value

Local Country Partners

We are open and constantly on the lookout for emerging opportunities and will therefore welcome leads to accessing any opportunities that we could use our skills set and experience to adequately explore.

If you have access and information on Petroleum, Power and Petrochemicals trading opportunities within West Africa we would like to hear from you

Investment & Solution Partners

Sage has extensive experience in operating wholly and partially owned businesses.

We are currently in product supply solution discussions with various companies within West Africa which will see the volume of our trading within the sub region grow substantially. As we access these opportunities, we are also on the lookout for partner investors interested in exploring opportunities in the African power and petroleum trading markets so we could, together, deliver these solutions.

From Product trading to delivering total supply solutions to Power Plants, Sage is ready and willing to engage with and partner investors in exploring these burgeoning opportunities in West Africa.

If you are an individual/company or investor with interest in the Petroleum, Power and Petrochemicals trading in West Africa contact us by calling our investor hotline on [+233263793027](tel:+233263793027) or alternatively reach our partner desk by sending an email to partners@sagetradinggroup.com



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